Supplementary material on financial results for the six months ended September 30, 2024 November 15, 2024





Prime Market/ Securities code: 6418



Consolidated Performance Highlights

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- Factors of changes in net sales
- Factors of changes in operating profit

Overview by Segment

- Global Gaming
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- Equipment for the Amusement Industry

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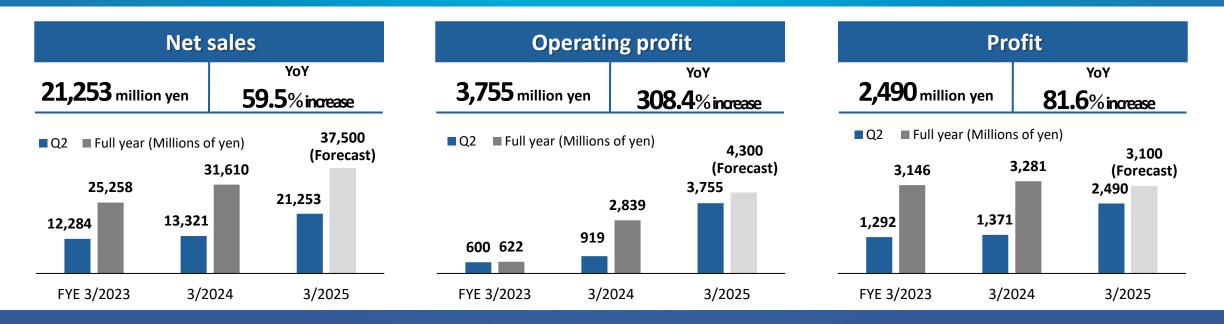
Both net sales and profit increased year on year.

Net Sales

Sales of bill validator units for use in casino gaming machines increased. Renewal demand and sales of bill validator units in response to the issuance of new banknotes increased.

Operating profit

Increase in net sales and higher sales of high profit margin products in response to the issuance of new banknotes.





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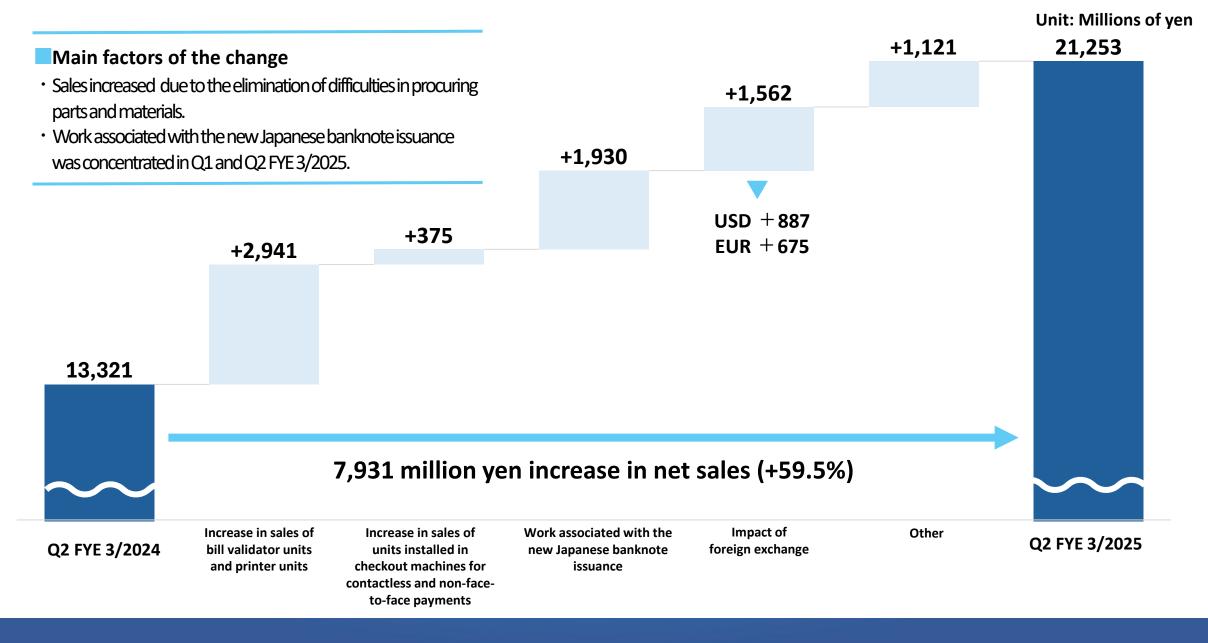
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			3/2024	Q2 FYE	3/2025	Year on year	
Unit: Millions of yen		Amount	Amount Composition		Composition	Change	Percentage change
Net sa	ales	13,321	100.0%	21,253	100.0%	+7,931	59.5%
Operating	g profit	919	6.9%	3,755	17.7%	+2,836	308.4%
Ordinary	profit	1,756	13.2%	2,993	14.1%	+1,236	70.4%
Prof	it	1,371	10.3%	2,490	11.7%	+1,118	81.6%
EPS	5		46.73 yen		91.80 yen		+45.07 yen
Average exchange	USD		136.54 yen		154.09 yen		+17.55 yen
rates EUR			147.93 yen		166.22 yen		+18.29 yer

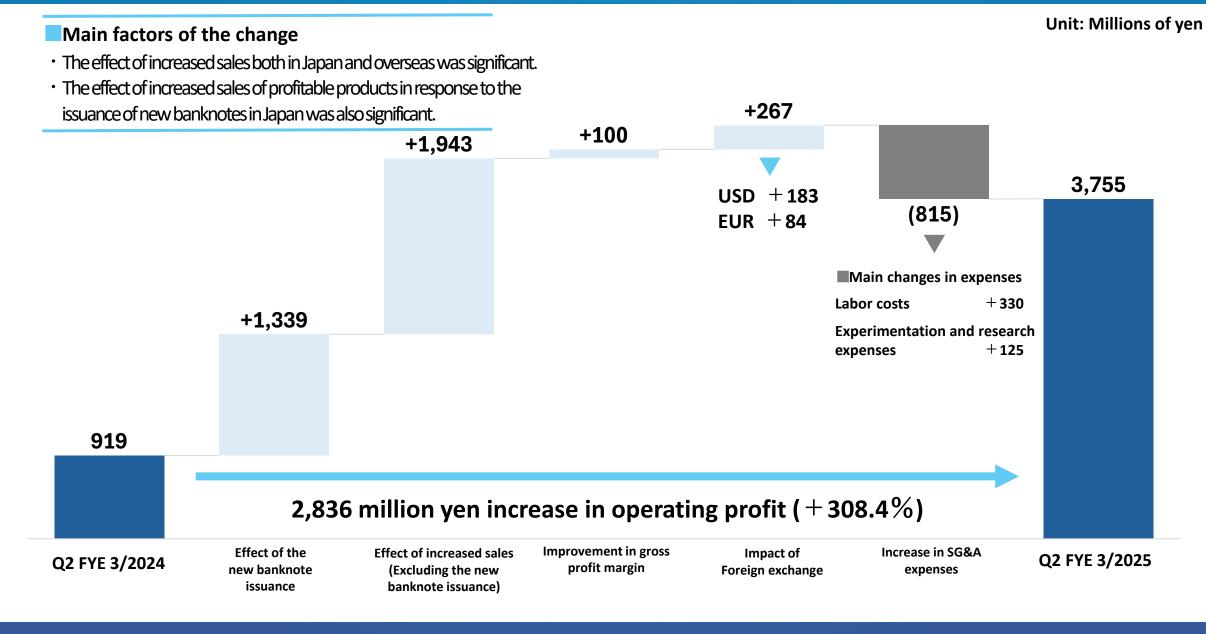
Overview of Consolidated Performance - Factors of changes in net sales





Overview of Consolidated Performance - Factors of changes in operating profit





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Consolidated Performance Highlights

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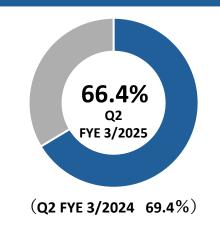
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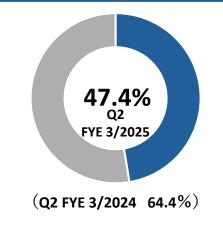


			Year on year			
Unit: Millions of yen	Q2 FYE 3/2024	Q2 FYE 3/2025	Change	Percentage change		
Net sales	13,321	21,253	+7,931	+59.5%		
Global Gaming	6,531	10,684	+4,152	+63.6%		
International Commercial	2,710	3,436	+726	+26.8%		
Domestic Commercial	1,017	2,422	+1,404	+137.9%		
Equipment for the Amusement Industry	3,061	4,710	+1,648	+53.9%		
Operating profit	919	3,755	+2,836	+308.4%		
Global Gaming	1,075	2,287	+1,211	+112.6%		
International Commercial	(137)	(172)	(35)			
Domestic Commercial	28	954	+926	+3,291.3%		
Equipment for the Amusement Industry	491	1,388	+897	+182.6%		
Adjustments (Corporate-wide expenses not allocated to each reportable segment)	(538)	(702)	(163)			





Overseas operating profit ratio



Overview by Segment - Global Gaming





Business overview

The main markets are casinos in North America and small gaming venues in Europe.

The segment sells bill validator units and printer units for use in casino gaming machines and system products for labor-saving and automation in casino halls.

Main customers

Slot machine manufacturers, casino hotels

Performance overview

Capital investment appetite among casino hotels and other facilities remained high and sales of bill validator units increased significantly.

Second-half outlook

Sales of bill validator units , etc. is expected to continue to increase due to favorable market conditions.

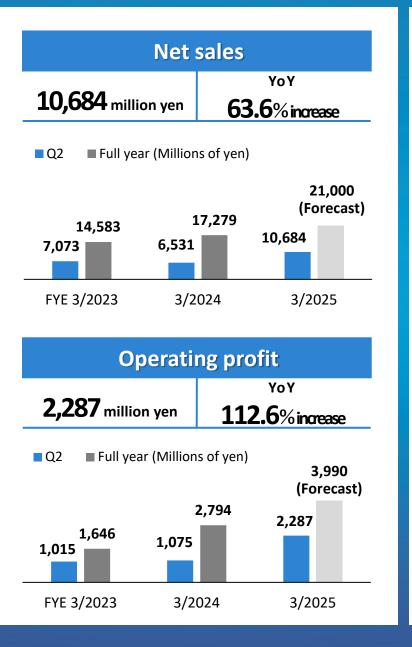






Table game system (Equipped with bill recycling unit and printer unit)

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Overview by Segment - International Commercial





Business overview

The segment sells bill validator units and bill recycling units installed in checkout machines and ticket vending machines, etc. for retail, transportation, and financial markets.

Main customers

Manufacturers of finished products (Self-checkout machines, KIOSK terminals, etc.)

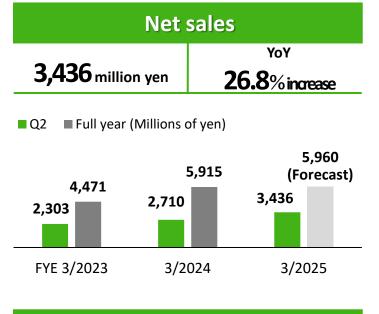
Performance overview

Sales of bill recycling units installed in self-checkout machines increased in Europe.

An operating loss was recorded mainly due to an increase in expenses for new product R&D to develop new markets in the North, Central, and South American regions.

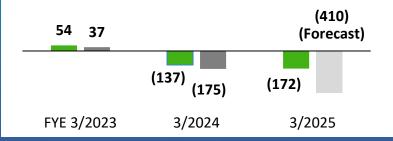
Second-half outlook

Sales is expected to decline from the initial plan due to the time required to develop new markets.



Operating profit YoY (172) million yen

Q2 Full year (Millions of yen)





Bill recycling unit





Automated Cash Register

Bill validator unit

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Overview by Segment - Domestic Commercial





Business overview

The segment sells bill validator units and bill recycling units installed in checkout machines and ticket vending machines, etc. for retail, transportation, and financial markets.

Main customers

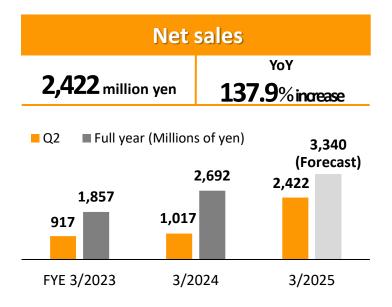
Manufacturers of finished products (Restaurant self-checkout machines, coin-operated parking, self-service gas stations, buses, etc.)

Performance overview

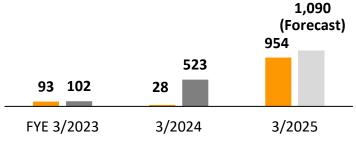
Sales and profit increased due to an increase in renewal demand in response to the issuance of new banknotes.

Second-half outlook

The profit increase is expected to be limited as the demand in response to the issuance of new banknotes has leveled off and some product demand for the second-half was pulled forward.



Operating profitYoY954 million yenQ2Full year (Millions of yen)







Cash & cashless payment machine

Coin recycling unit

Overview by Segment - Equipment for the Amusement Industry





Business overview

The segment sells peripheral equipment for pachinko parlors, including dedicated smart gaming machine units, ball and token rental machines, and automatic token supply systems.

Main customers

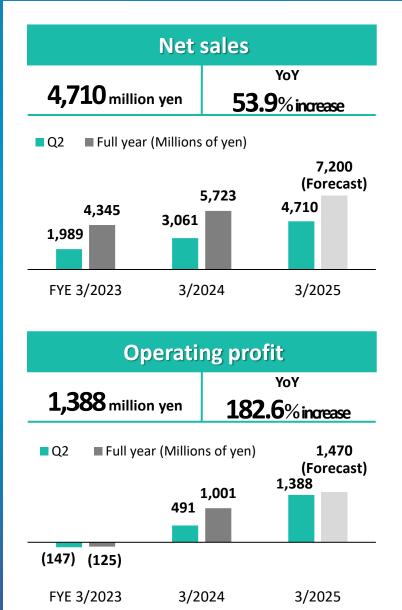
Pachinko parlors

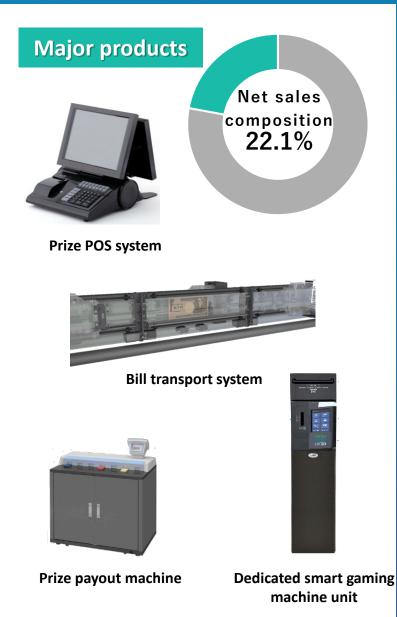
Performance overview

In addition to steady sales of dedicated smart gaming machine units, sales of bill validator units in response to the issuance of new banknotes and other peripheral equipment increased.

Second-half outlook

The profit increase is expected to be limited due to the stabilizing introduction of smart gaming machines in the market and the leveling off of demand in response to the issuance of new banknotes.







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			FYE 3/2024					FYE 3/2025						
		First half Second half Full year		First half Second-half forecast			alf forecast	Full-year forecast		Year-on-year change				
Unit: Millions o	of yen	Amount	Composition	Amount	Composition	Amount	Composition	Amount	Composition	Amount	Composition	Amount	Composition	
Net sa	ales	13,321	100.0%	18,288	100.0%	31,610	100.0%	21,253	100.0%	16,246	100.0%	37,500	100.0%	+5,889
Operatin	g profit	919	6.9%	1,919	10.5%	2,839	9.0%	3,755	17.7%	544	3.4%	4,300	11.5%	+1,460
Ordinary	y profit	1,756	13.2%	1,811	9.9%	3,568	11.3%	2,993	14.1%	906	5.6%	3,900	10.4%	+331
Prof	fit	1,371	10.3%	1,910	10.4%	3,281	10.4%	2,490	11.7%	609	3.8%	3,100	8.3%	(181)
RO	E		_		_		11.8%		_		_		10.7%	(1.1)pt
EP	S		46.73 yen		—	1	.12.59 yen		91.80 yen		—	1	.14.76 yen	+2.17 yen
Average	USD	1	l36.54 yen	1	.45.87 yen	1	.41.20 yen	1	.54.09 yen	1	.49.41 yen	1	.51.75 yen	+10.55 yen
exchange rates	EUR	1	.47.93 yen	1	.58.46 yen	1	.53.20 yen	1	.66.22 yen	1	.63.80 yen	1	.65.01 yen	+11.81 yen



	F	YE 3/202	24	ſ	FYE 3/202	25	Year-on-year	Overseas net sales ratio
Unit: Millions of yen	First half	Second half	Full year	First half	Second-half forecast	Full-year forecast	change	
Net sales	13,321	18,288	31,610	21,253	16,246	37,500	+5,889	
Global Gaming	6,531	10,747	17,279	10,684	10,315	21,000	+3,720	71.9% FYE 3/2025
International Commercial	2,710	3,205	5,915	3,436	2,523	5,960	+44	Full-year forecast
Domestic Commercial	1,017	1,674	2,692	2,422	917	3,340	+647	
Equipment for the Amusement Industry	3,061	2,661	5,723	4,710	2,489	7,200	+1,476	(FYE 3/2024 full year 73.4%)
Operating profit	919	1,919	2,839	3,755	544	4,300	+1,460	Overseas operating profit ratio
Global Gaming	1,075	1,718	2,794	2,287	1,702	3,990	+1,195	
International Commercial	(137)	(38)	(175)	(172)	(237)	(410)	(234)	58.3%
Domestic Commercial	28	495	523	954	135	1,090	+566	FYE 3/2025 Full-year
Equipment for the Amusement Industry	491	510	1,001	1,388	81	1,470	+468	forecast
Adjustments (Corporate-wide expenses not allocated to each reportable segment)	(538)	(766)	(1,305)	(702)	(1137)	(1,840)	(534)	(FYE 3/2024 full year 63.2%)



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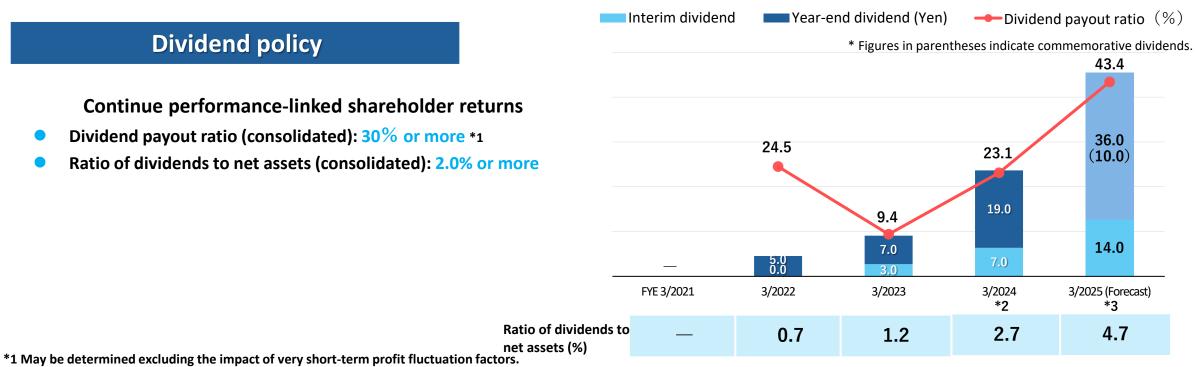
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Shareholder Return



- Interim dividend for the fiscal year ending March 31, 2025
 - Ordinary dividend: 14 yen per share

Year-end dividend forecast for the fiscal year ending March 31, 2025 Ordinary dividend: 26 yen per share (an increase of 12 yen from the most recent forecast) Commemorative dividend (70th anniversary): 10 yen per share



- *2 Purchased treasury shares (1.9 billion yen) in February 2024.
- *3 Purchased treasury shares (1.5 billion yen) in May 2024.



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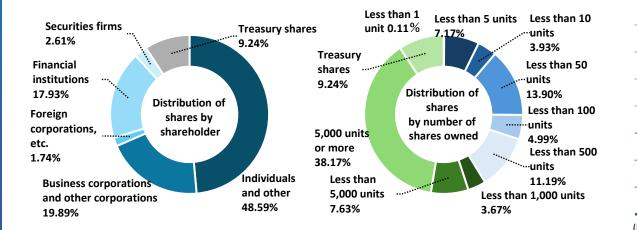
Reference Materials - Corporate profile



		Listing section	Prime Market of Tokyo Stock Exchange
Name	Japan Cash Machine Co., Ltd.	Number of	564 (As of March 31, 2024)
		employees	
Established	January 11, 1955	Share capital	2,220.31 million yen (As of March 31, 2024)
President	Yojiro Kamihigashi		Head Office (Naniwa-ku, Osaka City), Tokyo Office (Chuo-ku, Tokyo), Nagahama Plant (Nagahama City, Shiga)
Head Office	Parks South Square 2-11-18 Nambanaka, Naniwa-ku, Osaka City	Overseas bases	USA (Las Vegas, Chicago), Brazil, Germany, Thailand, Philippines

Status of shares (As of September 30, 2024)

Total number of authorized shares		Number of shares constituting one unit	100 shares
Total number of issued shares	29,672,651 shares	Number of shareholders	19,454



	Contribution in the Company				
Shareholder name	Number of shares held (Thousands of shares)	Percentage of shares held (%)			
Johto Investment and Development Inc.	4,661	17.31			
The Master Trust Bank of Japan, Ltd. (Trust Account)	2,788	10.35			
Yojiro Kamihigashi	1,458	5.41			
Custody Bank of Japan, Ltd. (Trust Account)	711	2.64			
Yoshiko Kamihigashi	638	2.37			
Resona Bank, Limited	563	2.09			
Sumitomo Mitsui Banking Corporation	503	1.87			
Totor Engineering Co., Ltd.	432	1.61			
Nippon Life Insurance Company	403	1.50			
Japan Cash Machine Employee Stock Ownership Association	320	1.19			

(Notes) 1. Although the Company holds 2,741,263 treasury shares, it is excluded from the list of major shareholders above.
 2. The percentage of shares held has been calculated by deducting treasury shares.



2010 onward

technologies to lead

Pursuing core validation and transportation

In our Global Gaming and Equipment for the

leveraged the products, markets, customers, and

Amusement Industry businesses, we have

advanced technological innovation

2000s

Development of the money-

handling machine business in

need for amusement industry-

Western markets/Response to the

Our History

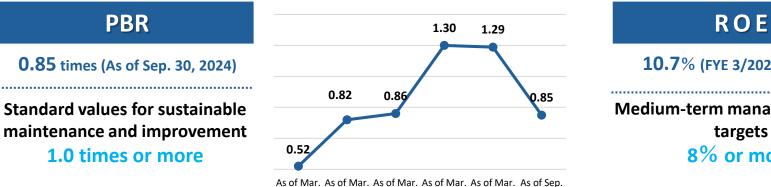
Since our establishment in 1955, we have engaged in the highly specialized field of money-handling machine manufacturing. We have endeavored to seamlessly connect "people to people" and "people to money." We will provide new value as a money circulation specialist on the global stage, and as a company with worldwide operations we will continue to meet the expectations and maintain the trust of people around the world.



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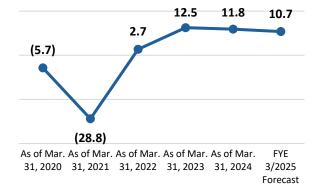
Stock price trend





31, 2020 31, 2021 31, 2022 31, 2023 31, 2024 31, 2024





Assets / liabilities and net assets: +3,635 million yen

Current assets

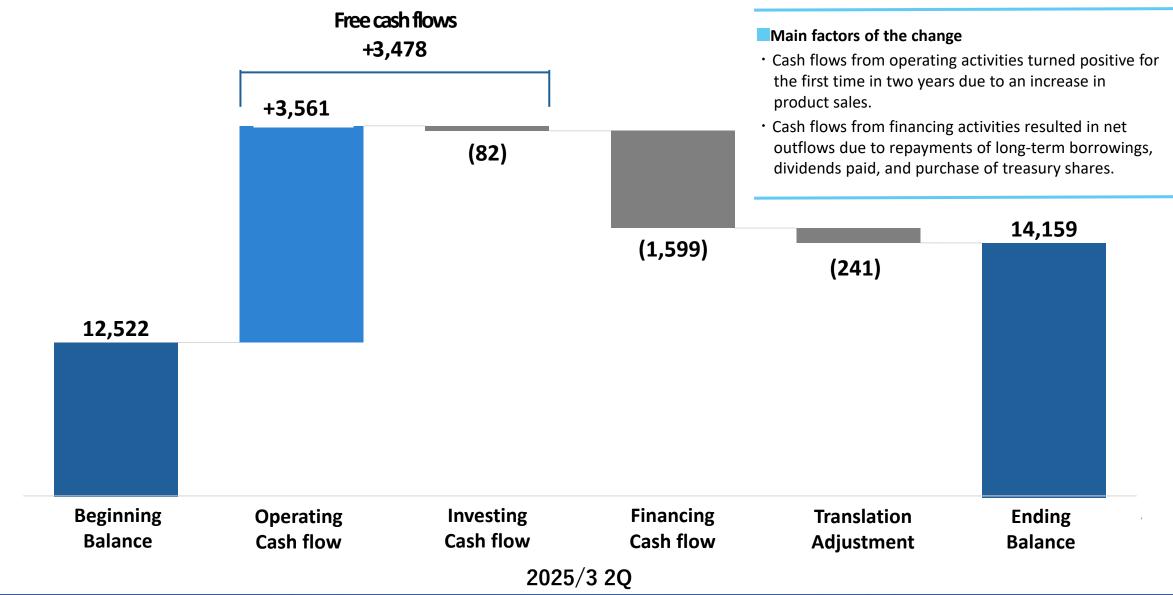
Non-current liabilities

+3,547 million yen: Mainly an increase in cash and deposits and trade receivables +294 million yen: An increase due to new borrowings

Unit: Millions of y	en	As of Mar. 31, 2023	As of Mar. 31, 2024	As of Sep. 30, 2024	Change	Unit: Millions of yen		As of Mar. 31, 2023	As of Mar. 31, 2024	As of Sep. 30, 2024	Change
	Cash and deposits, securities	13,711	12,580	14,200	+1,619		Trade payables	3,559	4,583	4,333	(250)
	Trade receivables	5,005	7,056	9,246	+2,190		Short-term borrowings	600	1,260	1,500	+240
	Inventories	11,610	19,564	19,394	(170)		Other	3,466	3,417	4,017	+600
	Other	1,945	941	848	(93)	Total current	liabilities	7,625	9,260	9,850	+589
Total current	assets	32,273	40,143	43,690	+3,547		Bonds payable, long-term borrowings	3,500	9,540	9,870	+330
	Property, plant and equipment	3,338	3,950	3,969	+18		Other	527	242	206	(35)
	Intangible assets	143	219	211	(8)	Total non-cur	rent liabilities	4,027	9,782	10,076	+294
	Investments and other assets	3,025	3,261	3,349	+88	Total liabilitie	25	11,653	19,042	19,926	+883
Total non-cu	rrent assets	6,508	7,431	7,530	+98		Share capital	2,220	2,220	2,220	+0
							Capital surplus, retained earnings	24,465	27,335	29,286	+1,950
	Deferred assets and other	35	123	112	(10)		Other	477	(900)	(99)	+800
Total deferre	d assets	35	123	112	(10)	Total net asse	ets	27,163	28,655	31,406	+2,751
Total assets		38,816	47,698	51,333	+3,635	Total liabilities a	and net assets	38,816	47,698	51,333	+3,635

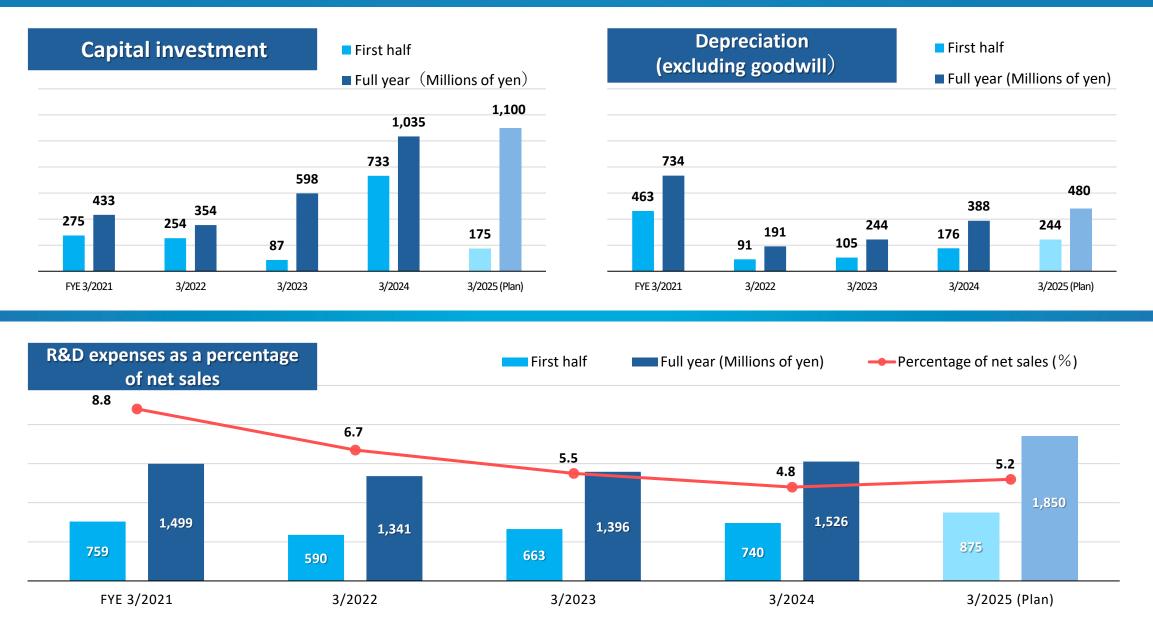


Unit: Millions of yen



Reference Materials - Capital investment, depreciation, research and development expenses







Foreign exchange sensitivity: A weak yen is a positive factor for business performance

mpact of a 1-yen fluctuation (Full year: Millions of yen)		FYE 3/2021	FYE 3/2022	FYE 3/2023	FYE 3/2024	FYE 3/2025 Forecast
Average rate	USD	106.44 yen	110.37 yen	132.08 yen	141.20 yen	151.75 yen
for the period	EUR	121.95 yen	130.37 yen	138.58 yen	153.20 yen	165.01 yen
Noteslas	USD	71	87	91	99	111
Net sales	EUR	33	35	48	59	66
	USD	29	30	11	14	37
Operating profit	EUR	4	5	3	3	6
Average rate	USD	110.72 yen	122.41 yen	133.54 yen	151.42 yen	-
at the end of the period	EUR	129.82 yen	136.85 yen	145.76 yen	163.38 yen	-
Non-operating	USD	40	42	40	33	-
income (loss)	EUR	5	4	4	5	-

Reference Materials - Market shares

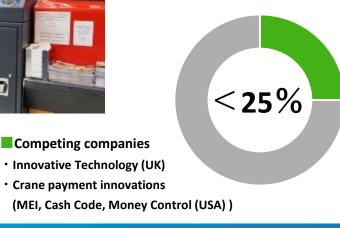
*Share of each product is based on our estimates



Global Gaming



International Commercial



Equipment for the Amusement Industry

Dedicated smart gaming machine units

Prize POS system





10%

Competing companies

- Nippon Game Card Corporation
- DAIKOKU DENKI Co., Ltd.
- · GLORY NASCA Ltd.





Competing companies

- GLORY LTD.
- Takamisawa Cybernetics Co., Ltd.



Global Gaming

Strong brand strength in the global gaming market

The JCM Group sells gaming-related equipment and provides various services in the global gaming market, including the Americas and Europe. Currently, it has acquired approximately 190 gaming licenses in North America and it is one of the few Japanese companies with a strong track record and know-how in the global gaming market.



World's largest gaming show Global Gaming Expo Las Vegas



Europe's largest gaming show International Casino Exhibition London



Asia's largest gaming show Global Gaming Expo ASIA Macao

The Groups exhibits and introduces its new products and latest technologies at gaming shows every year that attract a wide range of related companies, such as those manufacturing slot machines for casinos and peripheral equipment, and those providing system solutions and services.



International Commercial

Development of the commercial market

The JCM Group has established sales subsidiaries specializing in the commercial business for the purpose of developing the commercial market in North, Central, and South America and expand sales of our products, and it is focusing on aggressive sales proposal activities to make the commercial business into a core business next to the gaming business.



Largest financial and retail trade show in North America National Retail Federation 2024 New York



Financial and retail trade shows in AsiaASEAN Retail 2024National Retail Federation Asia 2024SingaporeThailand



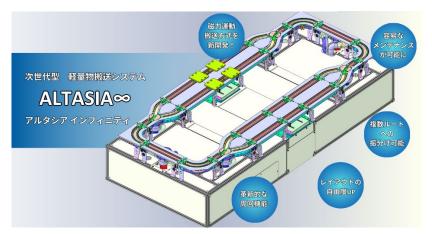
Financial and retail trade show in South America FEBRABAN TECH 2024 Brazil

In order to expand our share in the international commercial market, the Group is working to further expand sales channels by participating in trade shows for the financial and retail markets around the world and introducing plenty of its products, including new products, and jointly exhibiting with partner companies.



■ JCM's new product ALTASIA∞ (ALTASIA Infinity) has been awarded a "GOOD DESIGN AWARD 2024".

GOOD DESIGN AWARD 2024



ALTASIA∞ employs the air and magnetic force transport drive system used in the banknote transport system for pachinko parlors (ALTASIA). While maintaining the advantages of this method, such as energy-efficient operation and highly flexible transport routes, it is adapted to handle heavy loads. This adaption enables its use in a wide range of industries, including food service, retail, logistics, and intra-factory item transport, achieving labor-saving solutions for supply, collection, and transportation tasks.

We are actively progressing specific plans for the marker introduction of this product, including the signing of non-disclosure agreements with several companies.

<u>Our Website: Next-generation Lightweight Material Handling System "ALTASIA ∞"(in Japanese)</u>

GOOD DESIGN AWARD Official Website (in Japanese)

JCM and Osaka International Cancer Institute of Osaka Prefectural Hospital Organization begin joint research.



JCM and Osaka International Cancer Institute begin joint research for "AI-based Decision Support System for Determining the Resection Area of Early-detected Small Lung Cancer". JCM is committed to leveraging the core technologies developed in the field of moneyhandling machines to make contributions across various domains, including the medical field.

News Release: JCM and Osaka International Cancer Institute of Osaka Prefectural Hospital Organization begin joint research. (in Japanese)

Environment



For the Group's indicators and targets for climate-related risks and opportunities, we aim to reduce GHG emissions by 30% (compared with fiscal 2018) by fiscal 2025 under Scope 1 and 2.

Results and t	Results and targets of GHG emissions								
Fiscal 2018 results (base year)	Targets for Fiscal 2025	Compared with Fiscal 2018 results	Measures for reduction	Fiscal 2021 results (Reference)					
1,071	750	(30.0)%	 Deliberation regarding introduction of carbon-neutral city gas Head office relocation to energy- efficient office buildings Deliberation regarding introduction of power from renewable energy sources at the Head office, Tokyo office and the Nagahama Plant Deliberation regarding installation of solar panels at the Nagahama Plant and the Philippines plant 	970					

Human capital



The Group's fundamental policy with respect to human capital is for employees to respect each other and demonstrate their individuality as they grow through their work and for the Group to provide opportunities for people to continue to grow through their work. We believe that these will have a positive impact on the home and workplace, and that they will come together, enabling our Group to be one that continually creates value.

As our businesses continue to globalize further, we will focus our human resource strategy efforts on "expanding diversity," "developing core human resources," and "realizing diverse work styles," which have become global standards for human resource strategy.

In its promotion of sustainability, the Group places great importance on human capital, as explained earlier. In implementing the above policies, the Group uses the following indicators. The targets it has set based on these indicators, and the results it has achieved in working toward them, are as indicated below.

Indicators	Scope	Target	Results (fiscal year ended March 31, 2024)
Percentage of new hires that are women	Non-consolidated	30% or higher	38.8%
Percentage of full-time employees that are women	Non-consolidated	20% by 2032	16.6%

Our sustainability initiatives are summarized in our Integrated Report available from our website below.

JCM GLOBAL Integrated Report <u>https://www.jcm-hq.co.jp/en/ir/library/r_annual.html</u>



Japan Cash Machine Co., Ltd. (in Japanese)

JCM Global (in English)

https://www.jcm-hq.co.jp

https://jcmglobal.com

Past financial results materials are also available on our website.

IR Information → IR Library → Financial Results

Inquiries: ir@jcm-hq.co.jp

The performance outlook, strategies, and other forward-looking statements contained in this document are based on the information reasonably available to the Company at the time this document was prepared and on judgments made within the scope of what could be expected under normal circumstances. However, in reality, there is a risk that unforeseen extraordinary circumstances or unexpected results may occur, leading to outcomes different from the performance outlook described in this document. Although we will make every effort to actively disclose information that we believe is important to investors, please refrain from relying solely on the performance outlook in this document for your investment decisions.

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